SM

MEGA OUTLETS

DECEMBER: DORAL CARTON ONSERT/ PROMOTION #601797

ONSERTS (ITEM #516995) WILL BE SHIPPED TO RETAIL REPS 11/20/96.
USE ONSERT IN CONJUNCTION WITH NORMAL DISCOUNTING.
ONE P.O.S. KIT (#517004) WILL BE SHIPPED TO EACH STORE THE WK OF 11/25/96.
P.O.S. Kit Includes: 1 Header Card, 2 Side Cards & 1 Large Paster.
P.O.S. Items are to be placed in existing Mega Volume Outlet Display
DO NOT UPDATE ACTIVITY IN POQETS / ROU WILL ENTER ACTIVITY.

Sales Rep Territory	Retail Rep Territory	SIS #	Account Name	Account Address	City	State	
162208	162220	422035	PIKES CREEK BEVERAGE	RR 3 BOX 141	HUNLOCK CREEK	PA	
162220 Total							4
162204	162223	819485	ROBS COUNTRY MKT,INC	RT 11	GREAT BEND	PA	
162204	162223	651111	FAMILY FARM	106 MAIN ST	SUSQUEHANNA	PA	
162204	162223	635914	SMOKIN JOES TOB SHOP	SR 171	SUSQUEHANNA	PA	
162209	162223	469492	TOBACCO ROAD I INC	BOX 704	MAYFIELD	PA	
162209	162223	660922	DISCOUNT TOBACCO	1129 MAIN ST	PECKVILLE	PA	
162223 Total							22
162209	162225	646088	TOBACCO ROAD 111	RT 590	HAMLIN	PA	
162209	162225	584016	TOBACCO ROAD 11, INC	BOX 3	HONESDALE	PA	
162209	162225	687425	TOBACCO RD IV	MT POCONO PLAZA	MT POCONO	PA	
162225 Total							15
162204	162226	621026	DAHULICH DIST. INC.	DBA WOLCOTTS BEV&TO	ENDICOTT	NY	
162226 Total							4
162205	162230	641087	ONONDAGA NATION	DBA FIREKEEPERS DINE	NEDROW	NY	
162205	162230	477231	ONONDAGA NATION	DBA KEVIN BUCKTOOTH	NEDROW	NY	
162230 Total							8
162303	162234	177253	NAIFS GROCERY	251 N MAIN ST	GLOVERSVILLE	NY	
162234 Total							4
162206	162235	474918	WEST SIDE DINER	607 VARICK ST	UTICA	NY	
162235 Total							4
162206	162236	700217	ONEIDA NATION SMOKE	RT 46 & TERRITORY RD	ONEIDA	NY	
162236 Total							4

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cc: Retail Reps / Div. Mgrs./ Retail Mgrs.

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Sales Rep Territory	Retail Rep Territory	SIS #	Account Name	Account Address	City	State	[redacted]
162302	162320	657371	BEVERAGE KING	RTE 4A	BOMOSEEN	VT	[redacted]
162302	162320	452987	EZ DUZZIT	75 SARATOGA AVE	SOUTH GLENS FA	NY	[redacted]
162302	162320	494957	POULTNEY CASH MARKET	37 MAIN ST	POULTNEY	VT	[redacted]
162320 Total							12
162303	162322	619977	COUNTRY FEED STORE	ROUTE 30	AMSTERDAM	NY	[redacted]
162322 Total							4
162303	162324	130283	BEEBE'S SERVICE STA	1000 CURRY RD	SCHENECTADY	NY	[redacted]
162324 Total							4
162302	162325	114564	BILLMONTS COUNTRY ST	RT 8	STAMFORD	VT	[redacted]
162302	162325	114561	NEXT DOOR	RT 7	POWNAL	VT	[redacted]
162302	162325	623997	SHORT STOP VARIETY	MAIN STREET	BENNINGTON	VT	[redacted]
162302	162325	399687	MARTINS MINI	MAIN STREET	BENNINGTON	VT	[redacted]
162302	162325	114544	SMOKERS DEN	HUNT STREET	BENNINGTON	VT	[redacted]
162302	162325	386834	NO. BENNINGTON VAR	BANK STREET	NO. BENNINGTON	VT	[redacted]
162325 Total							29

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Sales Rep Territory	Retail Rep Territory	SIS #	Account Name	Account Address	City	State	[redacted]
162602	162622	197949	JAN'S TOBACCO SHOP	383 BLOOMINGDALE RD	BASOM	NY	[redacted]
162602	162622	598116	T.P. DELI & FUEL	837 BLOOMINGDALE RD	BASOM	NY	[redacted]
162602	162622	526968	THE REZ / INDIAN RESV	986 BLOOMINGDALE RD	BASOM	NY	[redacted]
162622 Total			[redacted]	[redacted]	[redacted]	[redacted]	14
162606	162623	509388	ROSEINES	1832 BUSH RD	GOWANDA	NY	[redacted]
162623 Total			[redacted]	[redacted]	[redacted]	[redacted]	5
162601	162626	363986	HANK'S SMOKE SHOP	GARLOW ROAD	LEWISTON	NY	[redacted]
162601	162626	349196	JAY'S	5446 WALMORE RD	LEWISTON	NY	[redacted]
162601	162626	422076	NO BLANKET	2400 UPPER MOUNTAIN	SANBORN	NY	[redacted]
162601	162626	303582	SMOKIN' JOES #1	2293 SAUNDERS	SANBORN	NY	[redacted]
162626 Total			[redacted]	[redacted]	[redacted]	[redacted]	17
162606	162628	673510	OIL SPRINGS CORNER	W SHORE RD	CUBA	NY	[redacted]
162606	162628	368567	KEN'S SMOKESHOP	2001 ROUTE 219	LIMESTONE	NY	[redacted]
162606	162628	341824	HOAG'S SMOKESHOP III	685 BROAD STREET	SALAMANCA	NY	[redacted]
162606	162628	482404	KENS LOCAL SMOKESHOP	7 MAIN ST	SALAMANCA	NY	[redacted]
162606	162628	328435	OJ'S SMOKESHOP	PO BOX 160	STEAMBURG	NY	[redacted]
162606	162628	665431	ANTONES II	CENTER & BROAD ST	SALAMANCA	NY	[redacted]
162628 Total			[redacted]	[redacted]	[redacted]	[redacted]	25

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Sales Rep Territory	Retail Rep Territory	SIS #	Account Name	Account Address	City	State	Onserts 100/Box ($16.95)
163805	163820	064556	FOODS PLUS CONV.	ROUTE 125	PLAISTOW	NH	[redacted]
163805	163820	346403	POST TIME	375 S BROADWAY	SALEM	NH	[redacted]
163805	163820	103056	TEXACO PAYSAVER	531 S. BROADWAY	SALEM	NH	[redacted]
163805	163820	103059	BUTCHER BOY	RT 28	SALEM	NH	[redacted]
163805	163820	702662	SIGNAL ST VARIETY	RT 125	PLAISTOW	NH	[redacted]
163820 Total			[redacted]	[redacted]	[redacted]	[redacted]	25
163802	163821	230124	BOTTOMS UP	ROUTE 12	FITZWILLIAM	NH	[redacted]
163802	163821	643587	CHAS GEM	RTE 10	WINCHESTER	NH	[redacted]
163803	163821	707369	T-BIRD	RT 109	HINSDALE	NH	[redacted]
163821 Total			[redacted]	[redacted]	[redacted]	[redacted]	12
163802	163822	103182	THE COUNTRY MILE	RT 31	GREENVILLE	NH	[redacted]
163822 Total			[redacted]	[redacted]	[redacted]	[redacted]	4
163807	163823	490714	ANDY'S STATELINE	83 RIVER RD	HUDSON	NH	[redacted]
163807	163823	572626	AYOTTES STATELINE	100 RIVER RD	HUDSON	NH	[redacted]
163823 Total			[redacted]	[redacted]	[redacted]	[redacted]	8
163806	163826	677682	CASE N KEG LACONIA	JEFF MORIN ENTERPRIS	LACONIA	NH	[redacted]
163826 Total			[redacted]	[redacted]	[redacted]	[redacted]	4
Grand Total							[redacted]

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